

#### **POSITION TITLE:**

Associate Director of Communications

#### **BASIC FUNCTION:**

The Associate Director of Communications is a full-time position that supports the Foundation's Chapter Development Services (CDS) business and leads the chapter-focused, project based, communications business while driving both performance and client relationships. In addition to this primary project management role, the Associate Director will assist with the design, proofing, and production of digital and print communication pieces. The Associate Director will also assist with the coordination of donor and volunteer events as needed. The role will contribute significantly to a rapidly growing consulting and communications deliverables business.

#### SPECIFIC RESPONSIBILITIES:

- Oversees Chapter Development Communication Services business including serving as primary point of contact with client groups, developing communication strategies, proposals and plans, generating and editing content including tailored mailings and messages and maintaining a timely production schedule for each client.
- Ensures all communication/outreach materials adhere to brand and design guidelines/standards and are reflective of the broader organization and client in tone, content and design.
- Creates marketing and outreach assets across all channels, including brochures, reports, direct mail packages, ads, magazine pages, digital banner ads, social media posts and email templates.
- Assists with the coordination of meetings and events that advance donor involvement, cultivation and stewardship.
- Coordinates Chapter Development Services marketing for lead generation, new business procurement efforts and cross-selling to existing clients.
- Develops and negotiates communications contracts; integrates contract requirements within operations.
- Oversees and executes the communication deliverables that have been contracted with client chapters.
- Monitors competition by gathering marketplace information on pricing, offerings, etc.
- Supports the Chapter Development Services team and clients in executing on contracted services that extend beyond the specific communications deliverables.
- Maintains relationships with clients by providing support, information/updates, and guidance; monitors and stays abreast of changes in client organizations and then recommends appropriate improvements to increase overall service offerings to the client.
- Serves as lead administrative and operational contact for the Chapter Development Services business unit including managing routine reporting, tracking of volunteer activities and crafting meeting agendas.
- Manages Chapter Development Services physical event activities.

#### **INTERNAL RELATIONSHIPS:**

Reports to the Senior Director of Development & Housing. Works closely with Foundation and Fraternity staff.

# **EXTERNAL RELATIONSHIPS:**

Has regular contact with the public, clients, vendors and event planning professionals. Will have the opportunity to interface with the Foundation's Board of Trustees and committees.

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# **OVERALL QUALIFICATIONS:**

- Degree preferred.
- Strong project management and customer service skills.
- Excellent design skills and an eye for color, visual composition, and typography.
- Strong client-facing written and oral communications skills.
- Strict attention to detail, precise, organized and able to manage/prioritize multiple projects simultaneously.
- Experience in a nonprofit or fundraising organization is a strong advantage.
- Positive, winning attitude. Energetic, driven and goal oriented.
- Ability to work independently to drive on-time results.
- Strong self-motivation with a committed focus to detail and information integrity.
- Commitment to maintain confidentiality and a high degree of accuracy in constituent records.
- An understanding and appreciation of the principles and traditions of the college fraternity and volunteerdriven organizations.
- Collegial, collaborative style to promote a positive working environment, and spirit of cooperation.
- A positive reaction to change and ability to maintain a professional, polished demeanor.
- Creativity, curiosity, sense of humor, high energy level and enthusiasm.
- Willingness to work flexible hours, including evenings and weekends.
- Willingness and ability to travel, on occasion and only as necessary.
- Computer literacy and proficiency with the Microsoft Office software suite.

# TRAVEL:

On occasion the Associate Director may have the opportunity to travel within the United States to support client events or procure content for communications deliverables.

# **OTHER DUTIES:**

The above statements are intended to describe the general nature and level of work being performed in this position. They are not to be construed as an exhaustive list of all responsibilities, duties, and skills required of personnel so classified. All personnel may be required to perform duties outside of their normal responsibilities from time to time. Nothing in this job description restricts management's right to assign or reassign duties and responsibilities to this job at any time.

# NON-DISCRIMINATION POLICY:

We are an equal opportunity employer and do not discriminate in hiring or employment on the basis of race, color, religion, national origin, gender, marital status, sexual orientation, age, disability, veteran status, or any other characteristic protected by federal, state, or local law.